

# Accessing Multi-lateral development [bank] climate financing in Urban Transport

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# Understanding an MDB (ADB)

#### Organizational Structure Policy and procedure

- Key policies
- Key project acquisition processes

#### "Pre" Project processing

- Key factors
- Non-transport issues
- Timing and funding

**Project Processing** 

Understanding organization operating structure (and strategic approaches) critical

Many financiers similar principles but differences can be critical

ADB, WBG, EIB, AIIB, AfDB GCF, GEF, IFAD

# **ADB Organizational Structure**

#### Structure

#### Operations

Complex Central decisions but country office engagement/role

priorities vary -

even between

regions

- Regional Department (East Asia, Southeast Asia, CentralWest Asia, South Asia, Pacific)
  Transport and urban (and operav) divisions
- Transport and urban (and energy) divisions
- Private sector Department

#### **Support Departments**

- Sustainable Development and Climate Change
  - Sector/thematic coordination and knowledge
- Economics and research
- Finance and Procurement
- Strategy and Policy (+OPPP)

Cross sharing problematic



#### **Key Policies**

- Strategy 2030
  - Livable cities (+gender, climate change, governance, inclusive)
- Environment and Involuntary Resettlement Policy [air quality]
  - Safeguards compliance
- Economic and financial guidelines
- Procurement guidelines

No (urban) transport policy - Sustainable Transport

- Initiative (2010-2020)
- Transport Framework (2020-2030)

Subtle variations between departments and DMCs





## ADB Policy and procedure

#### **Key Project Acquisition Procedures**

- (Operations Manual)
- Country Strategy Partnerships (CSP)
  - Country lending and non-lending pipeline
- Country operations and business plan (COBP)

Yearly update. 3-5yr new CSP

- (country's own MDB policies)

Timing critical Country (Sub)sector prioritization

CSP support country plans but « customized » to ADB Department/division/RM staff roles are variable All lending « sovereign »



#### ADB Pre-project processing

#### Key factors (usual FS content required)

- Scope and Viability of project (planning/needs, mode selection)
- City Transport Planning and Integration
- Institutional capacity
- Procurement capacity
- Counterpart financing arrangements
- Financing sources/financial management
- Finance structure (Nat. State city)

#### Scope for variability

Technical typically « accepted » Financing and institutional issues more important





### ADB Pre-project processing

#### Non-transport issues (also needed in FS)

- Environment
  - EIA, IEEE, air standards
- Involuntary Resettlement
  - Compliance mechanism
- Economic Criteria
- Financial (project and client)
- Procurement guidelines
  - Project design/structure

Right standard used in advance Prior LAR issues Economic/Financial thresholds Allowable contracting method

ADB criteria usually different from government (ADB criteria must be met or exceeded)

These can become "red flags" to stop project being included in program





#### **ADB Pre-project processing**

#### **Timing and Funding**

- Can be drawn out as long as needed
- Screening and validating processes
- ADB staff review dependent

No formal process Time for GOV documents to meet ADB criteria

- No/few ADB [grant] resources at this stage
- Usually other agency or [MDB] trust fund resources

Suitable action in advance can reduce large delays later





### ADB Project processing

**GOV** accept ADB document

Formal review of all prior areas

Document quality acceptable for approval

Can involve [grant] TRTA process to reach acceptable standard

- To fund consultant to prepare and/or improve all documents
- Can add 6-18 months to timing (individual/firm)

Non-process issues need additional TA funding

ADB trust funds possible

If not in fully compliance in one area, it will delay all





Very large program (>\$4bil/yr) Projects must be large (>\$100m, pref \$300m) Typically fully programmed next 3yrs – usually over programmed

Large transport (\$1.5-2bil) portfolio (30-40% total)

Urban transport new subsector, uptake only since 2017 (\$400-900mil) Almost exclusively Metro (<30% project cost but loans still \$300-900mil) TA to support other areas (\$1-3million for development, not investment) Urban portfolio (<\$500mil) but widely diverse areas Urban transport usually road/drainage Urban transport part of a package of areas



# How to make a "good" ADB bankable project!

- Know your financier criteria well
- Seek support from country office or other agencies with prior MDB/ADB experience
- Earlier engagement the better
- Well prepared documents can save substantial time





# Thank you.

